European Innovation Council Pilot
EIC Pathfinder and Accelerator 2020 calls

Wednesday, April 22, 2020, from 09:30 to 12:30
AGENDA OF THE SESSION

9:30 – 9:40 Welcome address and introduction
   European Commission & Access2EIC

9:40 – 11:15 Pathfinder calls 2020. Elements of the EIC Pathfinder programme and relation to the EIC Accelerator
   EIC Pathfinder Team (European Commission)

11:15-11:35 General information of accelerator support and calls
   Keith Sequeira Head of Unit - Task Force 1 - EIC Governance & Coordination - DG Research and Innovation

11:35-11:55 Specific information of the equity component and EIC Fund
   Agustin Escardino Officer - Task Force 3 - EIC Financial Instruments - DG Research and Innovation

11:55-12:15 Live questions

12:15 – 12:30 Tools and services for EIC applicants
   Antonio Carbone - Access2EIC NCP Network coordinator
   Marta Calderaro - FetFx project coordinator

12:30 Conclusion
Technology Readiness Level and EIC Pilot Instruments

- **EIC Accelerator**
  - (Equity)
- **EIC Accelerator + FTI**
  - (Grant)
- **EIC Pathfinder**
  - (Transition + Launchpad)
- **EIC Pathfinder**
  - (FET Open and Proactive)
## Conditions for the Calls

<table>
<thead>
<tr>
<th>Call Identifier</th>
<th>Indicative Budget</th>
<th>Deadline</th>
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<tbody>
<tr>
<td>FETOPEN-03-2018-2019-2020 (CSA-LS)</td>
<td>3.00</td>
<td>14 October 2020</td>
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<tr>
<td>FETPROACT-EIC-07-2020 (RIA)</td>
<td>56.00</td>
<td>2 July 2020</td>
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<tr>
<td>FETPROACT-EIC-08-2020 (RIA)</td>
<td>18.00</td>
<td>2 July 2020</td>
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<tr>
<td>EIC Accelerator “Green Deal”</td>
<td>303.00</td>
<td>19 May 2020</td>
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<tr>
<td>EIC Accelerator pilot (phase 2)</td>
<td>164.00</td>
<td>7 October 2020</td>
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<tr>
<td>Fast Track to Innovation (FTI)</td>
<td>200.00</td>
<td>09 June and 27 October 2020</td>
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EIC Horizon Prizes + EIC Support Actions
How to interact with the speakers?

• You can make your questions today via Q&A panel chat.

• As follow-up of today’s event you can make additional questions on the dedicated webpage.
What is a National Contact Point (NCP) for?

National structures recognized by the EU that:

Raise **awareness** on H2020 opportunities
Organize **training** sessions
Offer assistance on **proposal writing**
Support in **partner search** (when relevant)

**Across** the different H2020 parts.

There are 22 official functions per country in:

[https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/ncp](https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/support/ncp)
What is the ACCESS2EIC project?

16 months transnational CSA project awarded to 15 NCPs host organizations (on behalf of the entire EIC & A2RF NCP networks) to:

- **Identify and share good practices** in how to support applicants to access the EIC and A2RF programmes in H2020.

- **Develop together useful tools for participants** that may simplify their access to EIC Pilot calls.

- **Organize and deliver training** for the whole EIC & A2RF NCP networks community in relevant areas.
What tools can we offer you?

- **EIC Pathfinder**
  - Factsheet Q2 2020
  - TRL1-TRL3
  - MRL0-MRL1

- **EIC T2I**
  - Factsheet Q2 2020
  - TRL4-TRL5
  - MRL2-MRL3

- **EIC Accelerator**
  - Annotated template
  - TRL6-TRL8
  - MRL4-MRL6
  - MRL7-MRL8

- **InnovFIN & InvestEU guide**
  - TRL9

- **EIC Accelerator (blended finance)**
  - Grant + equity
  - MRL0-MRL1
  - MRL7-MRL8

- **Financial instruments**
  - InnovFIN
  - InvestEU

- **Toolbox for R&D based businesses (Q2 2020)**
  - SME Toolbox

- **Due diligence dashboard**
  - Annotated Annex IV (Q4 2020)
Coming soon!

Official updated template.
New evaluation criteria included.
Comments from evaluators
Recommendations from NCPs.

Based on remote evaluators, winning SME proposals & NCPs experiences

https://access2eic.eu/publications/publication/
The Access2EIC Tips for successful application – EIC Pathfinder is a guide created to assist organizations who are looking to submit a proposal to the EIC Pathfinder FET Open and Proactive calls in 2020, and receive useful information and tips for the application.

The guide will identify key characteristics and patterns of FET Open und FET Proactive projects and help applicants better understand the requirements and qualifications and thus succeed in receiving the grant. The guide should be useful for any consortia gathering for a joint submission of the EIC Pathfinder FET proposal.

Coming soon!
Develop a **toolset** dedicated to the Pathfinder participants to facilitate the transition from a R&D result to a business definition.

<table>
<thead>
<tr>
<th>Tool</th>
<th>Key questions</th>
<th>Objective</th>
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<tbody>
<tr>
<td><strong>Business almanaque</strong></td>
<td>Which are the key terms in business?</td>
<td>100 terms to understand a business.</td>
</tr>
<tr>
<td><strong>Market analysis lite</strong></td>
<td>Which are your key competitive advantages?</td>
<td>Initial frame of the market and the competition based on your key advantages</td>
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<tr>
<td><strong>IP mapping tool</strong></td>
<td>How can I structure my IP portfolio?</td>
<td>Identify IP and ensure its strength</td>
</tr>
<tr>
<td><strong>Scalability index</strong></td>
<td>How can my business be scalable?</td>
<td>Understand the basic scalability factors of the business</td>
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What else can ACCESS2EIC offer you?

**Training**
- Onsite Training for NCPs
- Online Training for NCPs and participants
- Cousera selection for horizontal training

For “Seal of Excellence” holders only
- Periodic e-pitches through Euroquity
- Pitch contest back to back to EU events

**Pitching to investors**

**Events**
- Online webinars on EIC with the COM
- Onsite events on EIC issues with the COM

Accessible via: [https://access2eic.eu/eventi/](https://access2eic.eu/eventi/)
EIC Pilot useful links

- EIC Wizard via EIC website
- EIC Work Programme 2020 and EIC FAQ
- National Contact Points (NCPs)
- Access2EIC NCP Network
- F&T Portal Partner Search
- List of all NCP networks’ Partner Search tools
- Enterprise Europe Network

The contents of today will be available on the dedicated Access2EIC webpage

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