EMPOWERING EUROPEAN INNOVATORS

FET Innovation Launchpad Lumpsum 2020

Cutoff: 14 October 2020 at 17:00
The spirit of FET Innovation Launchpad

Specific Challenge:
“FET Innovation Launchpad aims at turning results from FET-funded projects into genuine societal or economic innovations.”

The €100,000 funding aims to increase the investment readiness of the innovation rather than technology readiness level.
The scope of FET Innovation Launchpad

“FET Innovation Launchpad are short individual or collaborative actions focused on the non-scientific aspects and the early stages of an innovation idea stemming from ongoing or recently finished FET projects.”

- Short: up to maximum 18 months
- Individual or collaborative action: 1 legal entity or a consortium
- Non-scientific: get out of the Lab!
The scope of FET Innovation Launchpad

• “..moving the output of FET research through the initial steps of a process leading to a commercial or social innovation”

• Limited low-risk technology development (for instance for demonstration, testing or minor adjustment to specific requirements) can be supported as long as it has a clear and necessary role in the broader proposed innovation strategy and plan.
Expected impacts

- *Increased value creation from FET projects by picking up innovation opportunities.*
- *Improved societal and market acceptance of concrete high-potential innovations from FET projects.*
- *Stimulating, supporting and rewarding an open and proactive mind-set towards exploitation beyond the research world.*
- *Contributing to the competitiveness of European industry/economy by seeding future growth and the creation of jobs from FET research.*
What kind of activities are possible?

Non exhaustive list of proposed activities

- Definition of commercialisation process,
- market and competitiveness analysis,
- technology assessment,
- verification of innovation potential,
- consolidation of IPR,
- business case development

See more in the WorkPrograme
Eligible FET project results

Results to be taken up must stem from ongoing or recently finished FET RIA projects funded under any call in the FET work programmes under Horizon 2020 or under the FET part of any of the LEIT-ICT work programmes under FP7.

• The Link with the FET project needs to be explicitly described in the proposal
• If not ongoing (at the moment of the cut-off date) the FET project has to have its actual end date after 14/10/2019.
Admissibility & Eligibility

• For applicants from the linked FET project:
  Proposals must include a declaration by the coordinator of the necessary rights and ownership of results to be exploited, as described in the proposal.

• For applicants that are not the owner of the result:
  Applicant must provide a letter from the relevant beneficiary or beneficiaries of the previous FET project that own(s) the result that confirms the existence of the necessary agreements with the coordinator of the current proposal, including on IPR.
Pay attention to

- 2020 cut off is a Lumpsum: this is a new an simplified instrument (no financial reporting)
- Duration NO longer of 18 Month
- Budget must be 100 K Euro
- NO more than 7 pages (no cover page! Start with section 1 Excellence) on sections 1-3
- NO complex workplan, too many deliverables, too many milestones
- DON’T devote most of the budget to a prototype development
- DON’T Set unrealistic target
- NO new or continuation of R&D work
- NO outright sell of technology
Lump Sum pilot

Applicants
- describe the efforts and resources that the applicants commit to mobilise for the pre-defined lump sum amount 100,000 Euro
- provide the proposed split of the lump sum per work package and per beneficiary
- additional annexes needs to be submitted with the application

Advantages
- No actual cost reporting, no timesheets and no financial audits
- Payment depends on the completion of the workpackage
Admissibility & Eligibility

- At least one legal entity established in an EU Member State or Horizon 2020 associated country
- Submitted in the submission system
- Readable, accessible and printable
- Complete (administrative data, description, specific FET Launchpad declarations, supporting document..)
- Proved the Operational capacity (CVs, publications, infrastructure, description of third parties involved if any..)
- Draft plan for exploitation and dissemination (as a 7 pages proposal can allow..)
Proposals must build on results from an ongoing or recently finished FET funded project, FP7 or H2020. Specify the Acronym and ID of the project.
Proposals must confirm to have the agreement with right-holders of the results to move towards exploitation.

5 - Call-specific questions

**Eligibility**

I confirm that this proposal draws substantially on results of an existing or recently finished FET project.

Provide the related FET Project Acronym: [ ]

Provide the related FET Project ID number: [ ]

I confirm that the applicant(s) are the owner or have any necessary agreements with owners or right holders of those results to move towards their exploitation, as described in the proposal.

---

1 Proposals must build on results from an ongoing or recently finished project, funded as a result of call in any FET topic under FP7 or Horizon 2020 and clearly identified in the proposal. For a project to be considered ‘recently finished’ in the context of this call topic its actual end date must be at most one year before the deadline for proposal submission to this topic. For a project to be considered ‘ongoing’ in the context of this call topic the deadline for proposal submission to this topic must be within the period limited by the start and end date of the project.

2 Proposals must include a declaration by the coordinator of the necessary rights and ownership of results to be exploited, as described in the proposal. Applicants that are not the owner of the result to be taken up in the proposal must provide a letter from the relevant beneficiary or beneficiaries of the previous FET project that own(s) the result that confirms the existence of the necessary agreements with the coordinator of the current proposal, including on IPR.
Budget to be filled in excel template and uploaded

3.3 Resources to be committed

Please note that a detailed estimation of costs, including a breakdown of the lump sum showing the lump sum share per work package, must be uploaded as an annex (please use the Excel template “Annex: detailed estimation of costs for Lump Sum pilots (RIA-LS, IA-LS, CSA-LSP”).

1. Use the template excel file downloaded from the Edit Proposal page
2. Make sure to fill properly all tabs of the file according to the instructions in first tab
3. Adjust the budget to be 100.000 Euro sharp
4. Upload the excel file in the Edit proposal page
Budget in the template needs to be consistent with administrative forms and tables in Section 3

3.3 Resources to be committed

Please note that a detailed estimation of costs, including a breakdown of the lump sum showing the lump sum share per work package, must be uploaded as an annex (please use the Excel template “Annex: detailed estimation of costs for Lump Sum pilots (RIA-LS, IA-LS, CSA-LSP)”).

Please make sure the information in this section and in the above referred annex (Excel template) matches the costs as stated in the budget table in section 3 of the administrative proposal forms, and the number of person months, shown in the detailed work package descriptions.

Tables for section 3.3

<table>
<thead>
<tr>
<th>Participant Number/Short Name</th>
<th>Cost (£)</th>
<th>Justification</th>
</tr>
</thead>
</table>

5. Most important: Excel file uploaded, Part B technical Annex Section 3 and Administrative Form Budget section must be consistent
Not only funding...

Up to 12 days of business coaching are offered to SMEs (or natural persons, or for the purpose of setting-up such a company) within the FET Innovation Launchpad projects by the Enhanced European Innovation Council pilot.

The business innovation coaches in the scheme have vast experience in technology assessment and commercialisation and business development in specific industries and markets.

I have over 30 years of experience as a successful entrepreneur, business angel investor, board member, and investment fund member. I grew my 1st company from 1 to 260 people in IT services, and have since helped several other companies achieve significant growth and globalisation”.

"My expertise is in the field of Space: years in industry, years with the space agencies, years in diplomacy as Science Attaché and one mission in space as Shuttle astronaut are the benchmarks of my competences and network of contacts. As founder of Genova Startup I have helped numerous SMEs improve their business plans, networking in consortia, increase their access to market and obtain attention from prospect investors”.

Kaija Pöysti, Finland

Franco Malerba, Italy
### FET Innovation Launchpad history

<table>
<thead>
<tr>
<th>Cut-off</th>
<th>Budget spent</th>
<th>Proposals Funded</th>
</tr>
</thead>
<tbody>
<tr>
<td>29 September 2016</td>
<td>1.6 M€</td>
<td>16</td>
</tr>
<tr>
<td>27 September 2017</td>
<td>1.9 M€</td>
<td>19</td>
</tr>
<tr>
<td>16 October 2018</td>
<td>2.6 M€</td>
<td>26</td>
</tr>
<tr>
<td>08 October 2019</td>
<td>1.4 M€</td>
<td>14</td>
</tr>
<tr>
<td>14 October 2020</td>
<td>3.0 M€*</td>
<td>30*</td>
</tr>
</tbody>
</table>

*Estimated figures*
Submit your question to

REA-fet-innovation@EC.europa.EU