

Team Norway

Good storytelling but a little tricky with 3 presenters in 3 minutes

a great balance between text and pictures. Very pleasant with lot of fun

Thanks for your valuable comments - we need more time to do rehearsals in the team!

I liked the beginnig. The story of vikings, the story of conquers. It gave me instant interest what you are going present

Nice start with the Viking story

test

what is probably typical: once you said the time was there : lisbeth started talking faster

story line and pictures make curious -that's good for attention! At the end it was not so clear to me what is your unique offer?

Test (by Angelo)

Team Norway

Nice pics, good storyline

I'll try Magali

Startups en Europa: camera from down the table is not the best option, camera at eyes height is better. Didn't see the camera on while talking. Try to have the presentation ready and share it straight away: we saw the rest of your content.

Nederland

TEST

test -tim

test

Dutch slides ;)

The presentation started and your Video stopped

Metallic sound some parts of the presentation. Nice slow speaking voice

Dutch text not so easy to understand. Too long introduction. Not clear what your needs are

voor wie : match between graphs and text, same for the next slide (with the boring jury). Personally I didn't not like the scrolling of the slides

Right on time?

Nederland

Nice graphics, good pace of talking, solid presenter, builds trust with the audience

Liked it very much, very much to the point. Could be a little more lively. And I haven't seen Jean Luc in the picture.

I wish we could have seen him - so the energy could have come across better.

What is the main thing you want to achieve with this pitch?
Why you pitch?

I like that you started with what you have achieved so far in terms of the big numbers!! However, I did not catch in the beginning - are you part of an organisation or private company doing this? Seemed a bit like you were reading more than pitching.

Good slides setting and clear speech. But visuals can be more relevant to speech and at the end we don't full catch your need

Pro: use of image, clarity of message
Contra: language, speech was not always connecting me to the slide

Clear path - BFN, problem definition, solution...Presentation switched from English to Dutch - switched my attention from slides to talking

spoken and written language should be English - otherwise no added value!

Nederland

The video was very well made. At one point there was a background noise or problem with the audio (but this might have come from Zoom). The motivation part was maybe a bit minor compared to the technical description.

great pitch! Bad noise in beginning. Did not understand the implant part - is this risky or not? Background noise and background visuals made me lose a bit concentration.

Salvia

Really like how they presented the problem and the solution.

I didn't get the role of the speakers. Don't know if it only now or also in the video that speech was not aligned with the film. Good build up of the video

I'm CEO of the company: name? Would have liked to hear how much money they would like to have

They were great trust builders! Great energy. However a bit unstructured.

Timeline and business model

Great idea! Very good start: the problem. Too much text (existing solutions) Edible coffee cup? Very sustainable, but I would not choose this for a meal and eat the cup afterwards. What I am buying, cup or coffee? Missing the "what I need"

Liked self confidence of staff and the funny moments (no hair)

Love the kcal

missed figures on how much waste will be avoided

Salvia

is there a problem with flavour of the cup going into the coffee/beer

as it is a pitch for investors : I also missed the return on investment ; the market (TAM, SAM, SOM)

Coffee Cup

Love the kCal

Interesting idea! How does the cup taste like? Why would people like to eat it?

Very good structure, speed of talking maybe little bit down

St Patrick's Day will never be the same

Problem well addressed, as well as the current situation. Positive feeling about the product. Presentation should be more lively.

BFN (waste of coffee cups) maybe in a graphic format?

With how much will the price be reduced?

Pro: all potching element are in there as trained in this course
Cons: the presentation style might be more "lively", the content was exiting, the speaking on it a bit too much "just reading"

Congratulations ! Very convincing ! Pictures, figures, text...Really great. Lack of one information : how money do you need ? The last slide could be used for using a "big picture" and "a vison" such as : let's work together the future of all bever

Coffee Cup

Test DC

Sofia Ecosystem

Yes, venture funding and only 10% tax

negative stories disabled with promising news

Good pitch - was a bit scared by the movie though!

Not sure if the video that had something to add to the pitch.

Perhaps it could have been highlighted more in the text what the foreign companies can benefit from in the ecosystem, e.g. the low tax.

indeed as a counteraction on the "negative" pictures, also have some "great pictures" for promotion

I liked the use of newspaper articles. It felt like problems you mentioned were real. I cannot guess whether the "shock" effect in the beginning works with everyone. With me it worked, I felt like there was a happy end :)

Instead of video perhaps a .gif animation (e.g infographics, etc.) could do the job as well

I missed the flat tax (distracted for 5s) and there was nothing written on a slide to catch up with the USP (Magali)

Austrian EIC NCP

I will send my companies to you, Christian!

Short and to the point. I liked the body language of Christian. I put a question mark on words like dumb, fucked up but I really liked it.

Christian was standing. That's good.
Body language! joking about himself and colleagues. problem solution fit

standing : maybe it would help with a remote pointer to change the slides. Also more movement/ expression with hands/arms.
Enthusiastic presentation (Magali)

Standing up :) great energy, I believed you

Very good! Short, strong, to the point, clear.