European
Innovation
Council

EIC Ecosystem Partnerships and Co-Investment Support

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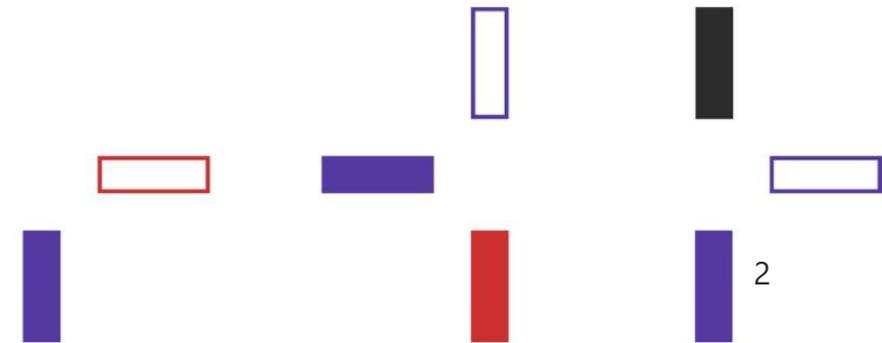
Overview

The **Ecosystem Partnerships and Co-Investment Support** is a 4-year initiative that will help EIC beneficiaries access the services and resources of the EIC's network, provided by sector-specialised partners, and attract private capital along with EIC funding.
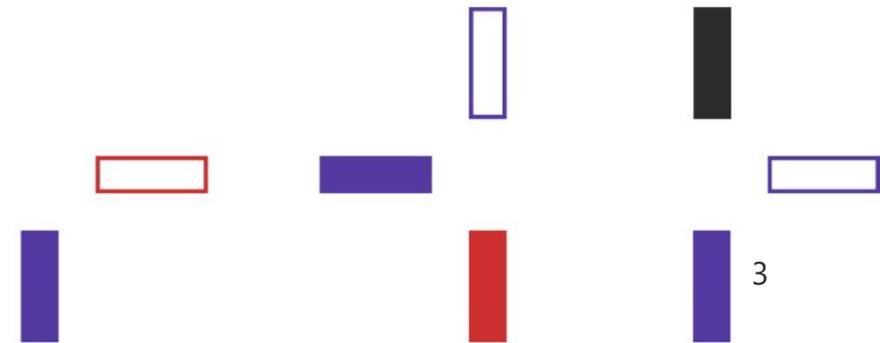
Co-Investment Support

Goals:

- Supporting EIC beneficiaries on their fundraising journey by providing co-investment matching and scaling-up support.

Offers:

- Coaching, feedback of investor decks and financial modelling;
- Onboarding of investors into a Co-Investment Portal;
- Direct investor introductions;
- E-Pitching Events;

Ecosystem Partnerships

Goals:

- Help EIC beneficiaries access a wider range of business acceleration services by connecting them with sector-specific service providers within the EIC partners' network.

Offers:

- Access to strategic partners and finance providers;
- Mentoring and coaching support;
- Networking connections, training, expert advice;
- Access to individualized services such as technological due-diligence, facilities and resources to develop their solutions;
- A chance to plug into a partners' acceleration or incubation programme.

Focused Innovation Areas & Deep Tech

EIC Innovation Areas

- New deep-tech technologies & ICT;
- Health & Medical care;

- Environment and Energy;
- Space and Defence.

EIC Deep Technologies

- Artificial Intelligence and robotics;
- Internet of Things (IoT) and big data;
- Machine Learning;
- Quantum technologies and computing;

- 3D technologies;
- Nanotech;
- Green Hydrogen
- Computer vision;
- Autonomous and sensor tech;
- Semiconductors.
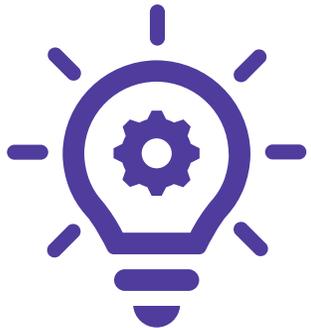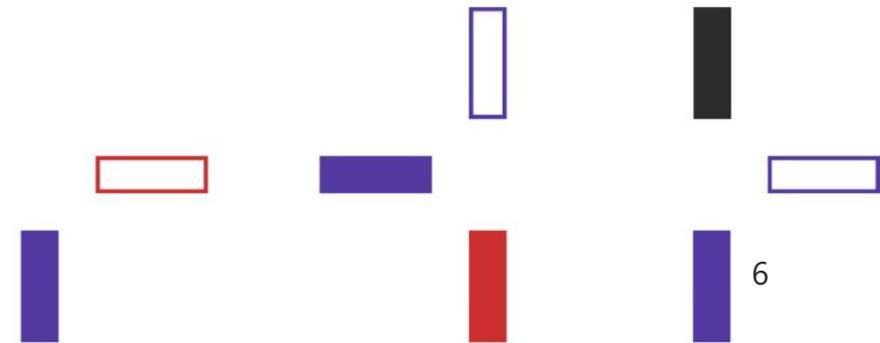
EIC Partners: Types

- Private venture builders or accelerators with fund;
- Private venture builders or accelerators without fund;

- Public/regional organizations or accelerators;
- Tech-Parks/RTOs with incubator/accelerator;

- Other service providers and corporate accelerators.

EIC Partners: Service Categories

- Standalone Services;

(workshops and matchmaking processes not covered by BAS)

- Individualised services;

(specific services such as relocation, the use of laboratory equipment or technological due-diligence)

- Programme Cohort Services;

(integration into accelerators, incubators, or venture builders through suitable programmes)
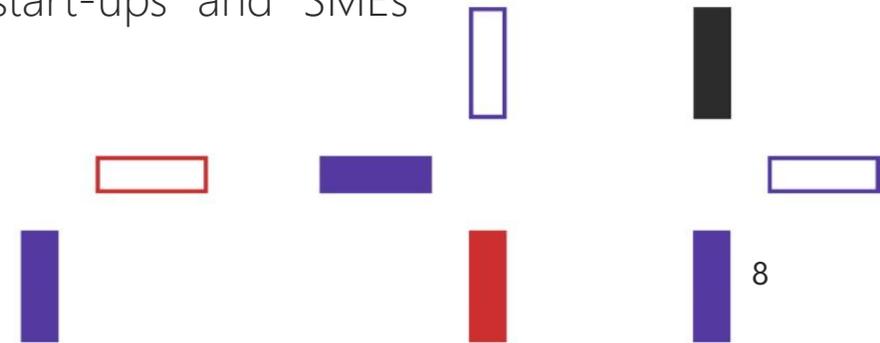
EIC Partners: Benefits

Access to:

- A community of quality-stamped technologies from European Ecosystems (and many associated countries) and across all fields and disruptive innovation areas;

- A database of over 6000 EIC-funded innovative researchers and star-ups and 430 innovation-driven research teams;

- The EIC label to raise the partnership's visibility on a European level, through networking events and community building activities;

- Equity deals with new, up-and-coming innovative start-ups and SMEs within the European deep tech innovation ecosystem.
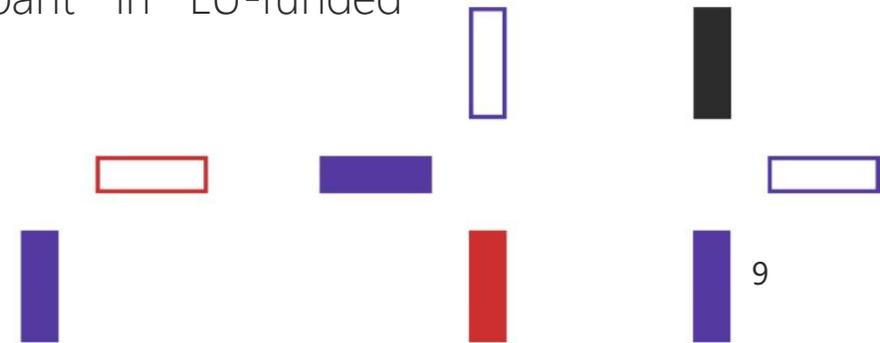
EIC Partners: Benefits

You will get the chance to:

- Offer EIC innovators acceleration services, business opportunities and accelerate growth within your region and network;

- Pilot and promote new services through EIC Beneficiaries by providing them first-hand experiences and testing of services;

- Attain a seat as an EIC Ecosystem Community member and gain the benefits of being on the frontline as a participant in EU-funded programmes.

EIC Partners: Rights

- Access to the EIC Community Platform and Beneficiary Database;

- Promote your institution as an EIC collaborator using the unified e-label for EIC Partners;

- Independence to design your services (e.g., content, structure, agenda, duration, date and venue, experts, etc.);

- Administrative, technical, and instructional support from the EIC Contractor through one-to-one meetings and Helpdesk services;

- Request for feedback on the service implementation from the EIC Beneficiaries;

- Negotiate the possibility of attaining equity deals with the EIC Beneficiaries;

- Explore business opportunities with EIC beneficiaries beyond the project scope.
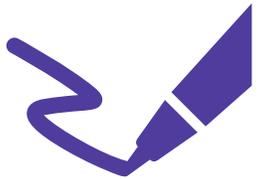
EIC Partners: Responsibilities

- Respect and abide by the EU contractual and regulatory law and the Cancellation Policy of the initiative;

- Provide accurate and confirmable information about service offers and institutional capacity to offer the services;

- Abide by the agreements in the Memorandum of Understanding, commit to assuring the quality of the services and abstain from providing services to entities not recognized as EIC Beneficiaries under the programme;

- Participate in training, onboarding sessions and negotiations organized by the EIC Contractor;

- Locally, regionally and internationally promote the initiative and services to attract EIC Beneficiaries, namely through targeted invites to associated EIC innovators with whom further collaborations are foreseen;

- Support the contractors in providing coaching and training to beneficiaries applying for Programme Cohort services.
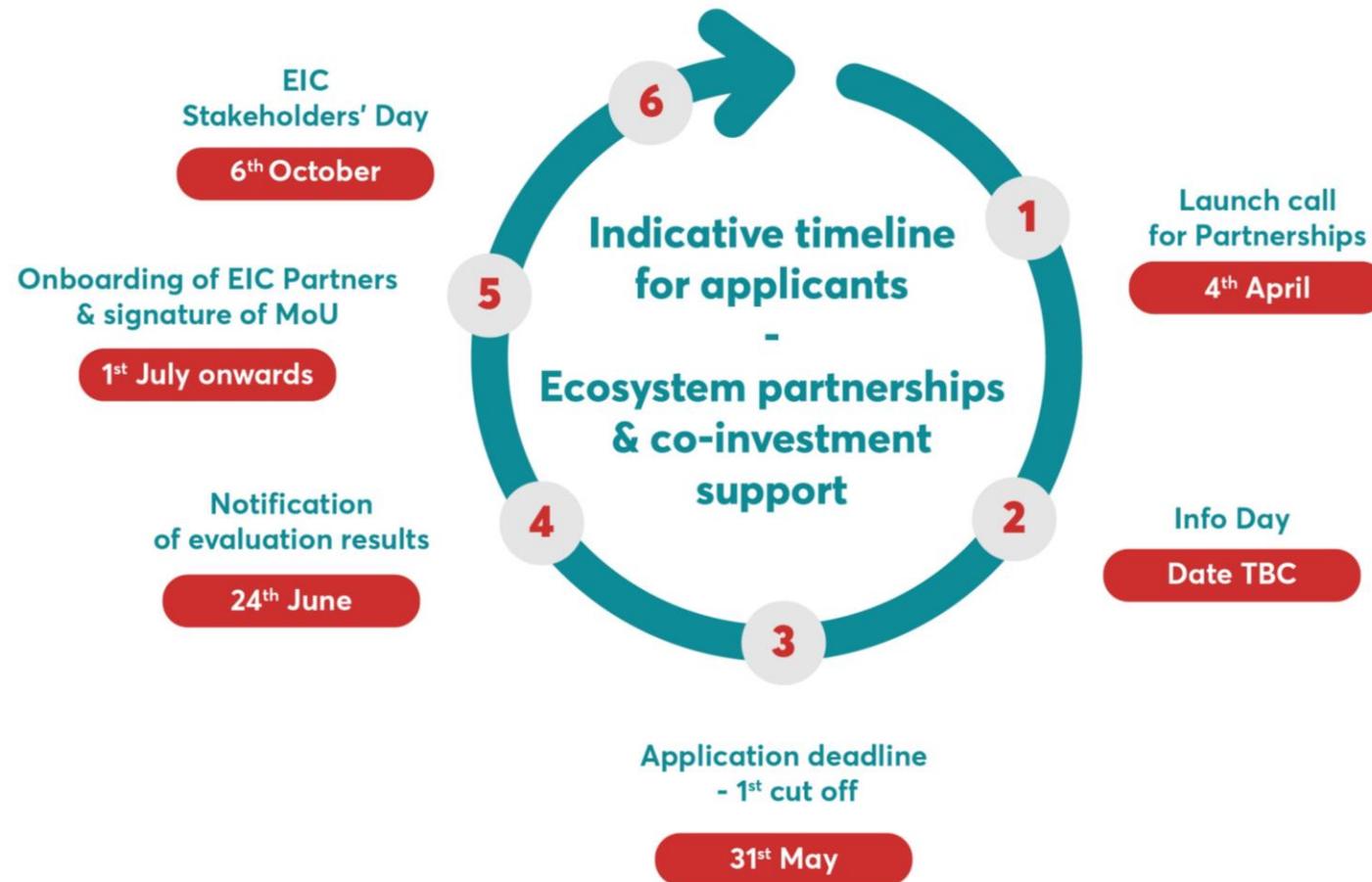
EIC Partners: Eligibility and evaluation criteria

- *Applicants must have:* registered branches or offices (not necessarily headquarters) in the EU or associated countries, excluding single actors such as freelancers and consultants not linked to registered institutions.

- *Services must*: fall within the timeframe of the programme.

- *Application should show*:
  - Excellence and impact of the applicant service offer.
  - Alignment of the applicant service offer with the areas of activity and needs of the EIC Beneficiaries.
  - Complementarity of the applicant service offer to the EIC Business Acceleration Services.

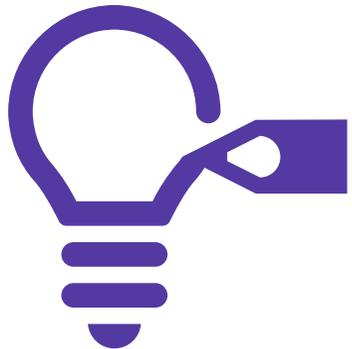- *Applicants should*: agree to respect and abide by the requirements of initiative and EIC regulations.

Application Timeline

Indicative timeline for applicants - Ecosystem partnerships & co-investment support

1. Launch call for Partnerships — 4th April
2. Info Day — Date TBC
3. Application deadline - 1st cut off — 31st May
4. Notification of evaluation results — 24th June
5. Onboarding of EIC Partners & signature of MoU — 1st July onwards
6. EIC Stakeholders' Day — 6th October

To apply:

1. Read the Terms of Engagement.

2. Complete the Application Form.

3. Submit the Service Description Form.

Need help?

- Access the F.A.Qs or contact us through eicpartnerships-helpdesk@eic-bas.eu!

- Stay tuned to hear about our upcoming info session through the EIC Community.

Thank you!

https://eic.ec.europa.eu

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